



FULTON COUNTY CENTER FOR REGIONAL GROWTH

Fulton County Center for Regional Growth
MINUTES of the MEETING of the BOARD of DIRECTORS

Friday – January 30, 2015 – 9:30 a.m.
FCCRG Board Room; 110 Decker Drive, Suite 220
Johnstown, New York

Present: Michael Bowker, Chris Curro, Gregory Fagan, Travis Mitchell, Ronald Olinsky, Geoffrey Peck, Jim Selmsler, Dustin Swanger, Ronald Peters, and Becky Hatcher

Absent: David Jankowski

Guests: Jim Mraz, Fulton County IDA

Public Session

Call to Order / Introductions:

Chair Dusty Swanger called the meeting to order at 9:31 a.m. He welcomed the Directors and guests to the meeting.

Minutes:

Jim Selmsler made a motion to approve the December 19, 2014 organizational meeting minutes as written. Geoff Peck seconded the motion they were approved.

Chris Curro made a motion to approve the December 19, 2014 board meeting minutes as written. Ron Olinsky seconded the motion they were approved.

Administrative Matters

Chair Report:

Dusty Swanger reminded the Board that he sits on the Mohawk Valley Regional Development Council. At their last meeting, they were advised that the \$5 million in unspent funds from past awards may become available for new project allocation through the regional council offices, without approval of the Governor. The Councils will look at their priority projects so Fulton County could receive funding from this source.

Additionally, Dusty was at a meeting yesterday with the Lt. Governor regarding \$1.5 billion dollars in bank settlement funds which have been reallocated into grant funds. This money has will be awarded to three of the seven New York State Regions, each receiving \$500,000,000 in grant funding. Funds will be awarded through a competition; based, not upon projects, but upon

a realistic vision of the future of the region. A theme will be required that will unify the region. Fulton County is in the Mohawk Valley Region. The Directors discussed the various qualities and resources available to the Mohawk Valley Region.

CEO Report:

Ron Peters handed out binders to each Director containing ABO rules and regulations. He explained that CRG staff has been working on making the organization compliant. This process has been taking additional time with a staff of two. He confirmed that CRG will meet ABO regulations as of January 1, 2014.

Additionally, work is being done on CRG's website, not only to establish the necessary content for the ABO, but also to list all available commercial real estate in the County.

Ron has been responding to inquiries from New York State for potential manufacturing businesses looking for their next site. He also completed his first set of 6 monthly visits during January to local businesses. He is reaching out to them to introduce himself and find out what their needs are and if CRG can assist them. So far he has received positive feedback; business owners have voiced appreciation for his interest.

Ron continues to meet with the downtown Gloversville business development group. He spoke about a South Main Street senior housing plan, a CFA application for the Library and a Monday morning meeting with Mayor King. He also attended a recent NYSEDC meeting.

Over the last month, CRG became members of ICSC, CoreNet, CIREB and NYCON. Ron will attend the Site Selectors Guild Conference in February. He has made contact with Mike Mullis and will schedule a meeting with him during his time in Puerto Rico at the conference. He is also preparing informational packets but he doesn't know if it will be permissible for him to distribute these at the conference or not. Ron will also attend the spring IAMC conference in Palm Desert, CA in April. He said that he knows that he cannot distribute materials at this conference but he will get an attendee list to work from after the event. The Industrial Parks, the Business Park, Regional Business Park and Tryon Park will all be the main focus of marketing at these events.

Ron and the Board discussed various retail opportunities.

Committee Reports:

Executive Committee: This Committee has not met since the last Board meeting.

Board Development Committee: This Committee has not met since the last Board meeting.

Audit and Finance Committee: Ron Olinsky reviewed the actions taken by the Audit and Finance Committee the Wednesday prior. The bank accounts were reviewed; no funds were drawn down from the EDC Investment Account since the last Board meeting. The Committee had no questions on Phil Beckett's report. Estee's rent roll is at 69%. The Loan Pool Report was reviewed and Ron Peters will be speaking to one delinquent borrower about establishing an ACH agreement. In conclusion, Ron said that he has spoken to WEST and Company; they are ready to start CRG's audit.

Discussion of Mission Statement:

Three directors submitted ideas for a mission statement; these will be emailed out to the full Board for review prior to the next meeting.

Discussion of ABO Requirements:

This was mostly covered under the President and CEO's report. The Directors were reminded that they all need to take the Director's Training Webinar; Becky will send them a link to the ABO's website so that they can sign up for the 3 hour course.

County and City Reports:

Jim Mraz updated the directors on the Regional Business Park, a chocolate company that is establishing retail space in the dollar store building in Broadalbin, and the dairy company looking to move into the Johnstown Industrial Park. He also mentioned a county sponsored report to determine if rail can be re-established to the Johnstown Industrial Park from the Fonda spur; it has been determined that this line could be re-established with the right project in the park.

Old Business

There was no old business to report on at this meeting.

New Business

There was no new business to report on at this meeting.

Adjournment to Executive Session to Discuss Legal Issues

At 10:20 a.m. Dusty Swanger asked that the Board move into Executive Session. Greg Fagan made this motion; it was seconded by Mike Bowker and passed. The guests were dismissed and thanked for their attendance at the Board meeting.

Legal and Contract Issues:

Ron updated the Directors on two legal issues. He also advised the Board of two contract negotiations he is working on.

Real Estate and Community/Business Development Issues:

Ron Peters updated the Board on one property issue. He also spoke about one community development project and one business development project.

Personnel Issue:

Ron spoke to the Directors regarding one personnel issue.

Adjournment from Private Board Session to Regular Session

The Board Adjourned Private Session at 11:05 a.m. via a motion made by Greg Fagan; seconded by Jim Selmser which passed.

Adjournment

Dusty Swanger then asked for a motion to adjourn the Board Meeting. Ron Olinsky made a motion which was seconded by Geoff Peck. The meeting was adjourned at 11:06 a.m.

Respectfully Submitted,


David Jankowski, Board Secretary

2/27/2015
Date