



FULTON COUNTY CENTER FOR REGIONAL GROWTH

Fulton County Center for Regional Growth  
**MINUTES of the MEETING of the BOARD of DIRECTORS**

Friday – August 28, 2015 – 8:30 a.m.  
FCCRG Board Room; 110 Decker Drive, Suite 220  
Johnstown, New York

Directors Present: Chris Curro, Gregory Fagan, Travis Mitchell, Ronald Olinsky, Geoffrey Peck, Jim Selmsler, and Dustin Swanger

Directors Absent: Michael Bowker

Staff Present: Ronald Peters and Becky Hatcher

Guests: Jim Groff, Fulton County Supervisor; Mike Albanese, FCCRG Counsel; and Chris Swatt, City of Johnstown

**Public Session**

**Call to Order / Introductions:**

Chair Dustin Swanger called the meeting to order at 8:32 a.m. He welcomed the Directors and guests to the meeting.

**Minutes:**

Jim Selmsler made a motion to approve the July 24, 2015 board meeting minutes as written. Ron Olinsky seconded the motion and the minutes were approved.

Greg Fagan made a motion to approve the July 31, 2015 board meeting minutes as written. Ron Olinsky seconded the motion and the minutes were approved.

**Administrative Matters**

**Chair Report:**

Board Chair, Dustin Swanger, advised the Board that the final draft of the URI is due Monday August 31, 2015 for discussion. Dusty mentioned the Quad project in Oneida County, which will take up a lot of the URI funding. Other future projects will have to lobby to get funding as they arise and it has been determined that each county will retain control over their own economic development.

## **Committee Reports:**

*Executive Committee:* This Committee has not met since the last Board meeting.

*Governance Committee:* This Committee met immediately following the last Board meeting and will meet following this meeting as well.

*Finance Committee:* Ron Olinsky advised the Board that this Committee met the Wednesday prior. He confirmed that \$200,000.00 has been moved from CRG's operating account and into a 6 month CD at Patriot Federal Bank. They reviewed Phil Beckett's report. Ron advised the Board that in Phil's notes, he recommended the transfer of administrative duties from EDC to CRG to clean up one step in the accounting process. Ron related information from the Maddalone and CBRE reports, as well as the loan pool report.

*Audit Committee:* This Committee has not met since the last Board meeting.

## **County and City Reports:**

No City or County Reports were given at this meeting.

## **Old Business**

*Existing Microenterprise Grant Program Update:* The remaining drawdown check has arrived from New York State through the County office. Eight resolutions were included in the Director's meeting packets to authorize Ron Peters to execute the funding of the following grants: LaVilla Dog Works, Tri-Hill Engineering, SW Skin Care & Cosmetics, Sacandaga Therapeutic Massage, Fit Happens, JPAK Holding, LLC, La Familia Spanish Restaurant, and Easterly Woodworking. Ron Olinsky made a motion to accept the Resolutions as written. Jim Selmsler seconded the motion and it passed unanimously.

*Community Outreach Program:* Ron continues to meet with small local businesses in the County. During the month of August he met with Mike Salvino, Gabrielle DeWitt, Pat Irish, Gloversville Sewing Center, and Barney's Sign.

*National Grid Grant Update:* The final paperwork was sent in to drawdown the \$10,000 grant.

*Management Agreement Updates:* Copies of the monthly reports from Maddalone and CBRE were included in the Director's packets. Ron advised the Board that NBT is still working on transferring oversight of the mortgaged properties to a receiver. This will include the two properties CBRE currently manages.

*Property Sale Update:* This will be discussed in Executive Session

*Downtown Improvement Meetings - Gloversville:* Ron continues to work on the 2 Great Guys properties on South Main Street. He also had discussions with a couple different companies interested in Estee Commons and a housing project on Forest Street in Gloversville.

*2016 Proposed Microenterprise Grant Program:* The application for a new microenterprise grant has been submitted to NYS. There are 5 interested parties already; Ron will follow up with them if the grant is awarded. It was mentioned that if Fulton County is successful in their quest for URI funding, this will impact their ability to apply for CFA funding in the future.

**New Business**

Downtown Improvement Meetings – City of Gloversville & Estee Commons Phase II: Ron has participated in four meetings regarding the 2 Great Guys properties on South Main Street in Gloversville. He is also looking for ways to proceed with the demolition of the Estee Phase II building, which will include some type of asbestos remediation.

CFA Report: Fulton County had 21 CFA applications submitted this year for funding consideration. Ron feels that the County will get their fair share this year.

NYS Business Marketing Inquiries: Ron participated in five new conference calls with NYS and will pitch Fulton County where applicable.

Potential CDBG Loans: Ron has been working with three potential borrowers totaling \$120,000 and has scheduled an EDC meeting for September.

Microenterprise Grant Resolution: Covered under Existing Microenterprise Grant Program Update

Retail Development Specialist Visit: Per last month’s meeting, Ron reminded the Board that the area recommended for potential retail development is the Route 30 corridor around the Route 29 traffic circle. He continues to meet with various commercial real estate developers on this issue.

Outreach Meeting: Ron met with Global Foundries to market Fulton County as an ideal location for ancillary/support service providers. He is trying to assemble a list of companies that will serve Global Foundries as well as the Tryon site.

**Adjournment to Executive Session to Discuss Legal Issues**

At 8:54 a.m. Dustin Swanger asked for a motion that the Board move into Executive Session; it was made by Ron Olinsky and seconded by Jim Selmser before it was passed. The guests were dismissed and thanked for their attendance at the Board meeting.

**Legal Issues:**

The Directors discussed several ongoing legal issues. These discussions were informational in nature. No action was needed.

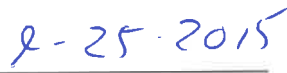
**Adjournment**

Dustin Swanger asked for a motion to adjourn from Executive Session. Greg Fagan made the motion. It was seconded by Jim Selmser and passed at 9:18 a.m.

As all business before the Board has been discussed, Dusty asked that a motion be made to adjourn the Board Meeting. Jim Selmser made the motion. It was seconded by Geoff Peck and passed at 9:19 a.m.

Respectfully Submitted,

  
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Geoffrey Peck, Board Secretary

  
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Date