



Fulton County Center for Regional Growth
Meeting of the Board of Directors
 Friday – April 24, 2015 – 8:30 a.m.
 110 Decker Drive, Suite 220
 Johnstown, New York

AGENDA

I. Welcome & Call to Order

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|---|---|
| <ul style="list-style-type: none"> ___ Dustin Swanger, Chair ___ Ronald Olinsky, Treasurer ___ Michael Bowker ___ Chris Curro ___ Travis Mitchell ___ Geoffrey Peck ___ James Selmsler | <ul style="list-style-type: none"> ___ Gregory Fagan, Vice Chair ___ David Jankowski, Secretary |
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II. Approval of March 27, 2015 Meeting Minutes

III. Administrative Matters

- | | |
|--------------------------------------|----------------|
| a. Chair Report | Greg Fagan |
| b. Committee Reports | |
| 1. Executive Committee | Greg Fagan |
| 2. Board Development Committee .. | Dustin Swanger |
| 3. Audit and Finance Committee | Ronald Olinsky |
| 4. County and City Reports | |

IV. Old Business.....

Ronald Peters

- a. Microenterprise Grant Program Update
- b. ABO Compliance Update
- c. Gloversville Library Project Update

V. New Business.....

Ronald Peters

- a. CFA Next Round
- b. Benson’s Pet Center Closing will probably take place next week
- c. Business Retention Project for Robison-Smith - Update
- d. Carville Leather Bankruptcy - Update
- e. Signed Management agreement with Madalonne Associates
- f. Participated in two state conference calls with companies looking to move into the state

- g. Received a request from Northville to assist anyway we can with infrastructure funds
- h. Real Estate Dispositions update

VI. Adjournment to Executive Session to Discuss Real Estate Negotiations

Microenterprise Grant Program

- The one last remaining piece of the program, the educational section, came together last month - early this month.
- From the presentation last month where we expected 8- 10 and had 28. that dwindled down to 18-20 people that completed 12 hours of educational training over a 4 consecutive night period.
- From that so far we have had 5 applications come in and we submitted our first one to the county for submission to the state for draw down.
- The grants will range between \$5,000 - \$25,000.
- The majority of the participants were about 50/50 from Johnstown and Gloversville
- If everything goes as planned, there will be approximately 15 jobs over the next year or so.
- The training class covered the following; Checklist for Business, Accounting, taxes, financing, marketing, e commerce and building the business plan.
- Our sincere thanks go to; Chris Curro from Mohawk Co-O, Penna Smith and Tina Hlomes for H & R Block, Bill Easterly and Kimberli Adamchick from Forst Niagara Bank , Trish Isabella, and Ed Paparella and Sam Russo from Utica SCORE Chapter. Ed and Sam came back a following with and worked with some participants who needed extra assistance.

Benson Pet Center Closing will probably take place next week

Participated in two state conference calls with companies looking to move into the state.

- One of the calls we were in a position to present a property in Gloversville. Won't know what happens for a while or if the company decides to take it to the next level.

Followed up with several site selectors with both the Tryon Site and the Regional Business Park.

Continued this month with meeting with Fulton County Business

Carville Leather Bankruptcy – Update

Real Estate Dispositions update

- We had three offers on 20 Cresendco. Our number one choice decided to withdraw and place an offer on 160 Enterprise Drive.
- We currently have three offers on 160 Enterprise, we have asked to top two contenders to sharpen their pencils and come back with their final and best number.
- Currently have one offer on 110 Decker Drive which hopefully we will be in a position to move on once we decide on a course of action with Wells Fargo.

CFA Next Round Possible Projects

- Library
- Robison & Smith
- Maybe this round Northville
- Should consider Regional Park

- Possibly look at something with Tryon Again