



FULTON COUNTY CENTER FOR REGIONAL GROWTH

Fulton County Center for Regional Growth **MINUTES of the MEETING of the BOARD of DIRECTORS**

Friday – August, 31 2018– 8:30 a.m.
34 West Fulton Street
Gloversville, New York

- Directors Present: Geoffrey Peck, Leslie Ford, Kent Kirch, Ronald Olinsky, Terri Easterly, Gregory Fagan, Grant Preston
- Directors Absent: Travis Mitchell, Timothy Beckett, Mike Albanese
- Staff Present: Ronald Peters, Jennifer Jennings and Diane Meade
- Guests: Ashley Onyon Leader Herald

Public Session

8:43 AM

Call to Order / Introductions/Meeting Minutes:

Chairman Geoffrey Peck called the meeting to order at 8:43 a.m. He welcomed the Directors and guests to the meeting. Mr. Peck asked for a motion to approve the B.O.D. meeting minutes from July 27th, 2018. Leslie Ford seconded the motion. Mr. Peck motioned to approve the Finance Committee minutes from June 27th but not July, 25th (Questions arose: There was not a quorum July 25th and this will be signed at the next BOD meeting Aug 31st). Leslie Ford indicated that she had just signed June's but that she had not signed July and seconded the motion to approve the minutes for June Finance Committee minutes and it passed unanimously.

Administrative Matters

Chair Report:

Geoffrey Peck- At the CEO Round Table meeting last week it was discussed that Gloversville should be more of a focus, initially breaking down into smaller marketing committees dedicated for the downtown area is a thought. They spoke about the concerns over issues but that things don't tend to move. Ideas to remedy: #1 Requisition of Berth Street #2 Short term redevelopment east Fulton Street entry to town. #3 Trevor, Leader Herold, will take the lead on street beatification project. #4 Color coded areas were brought up as a means to identify "street teams" basically ways to measure progress and feel forward movement.

Committee Reports:

Executive Committee: This Committee has not met since the last Board meeting.

Governance Committee: This Committee has not met since the last Board meeting.

Finance Committee: Ron Olinsky advised the Board that this Committee met the Wednesday prior to the Board Meeting and unfortunately there was not a quorum. The Committee looked at the financials and Ron informed us that the library is moving at the end of November. Looking for a replacement. We reviewed expenses (on the building) things seemed to have stabilized here. CIC dissolution winding up. The asbestos is done. Monthly we review loan reports, aging etc and we don't seem to have any problems there. One recommendation we have is that any loans going forward, is that all payments have to be ACH. That will be added to the closing of any loan. In this meeting, they also reviewed Accounts Receivables and Accounts Payables. Lastly, Board that the Committee reviewed all loans and there are no delinquencies for the month, which is great.

Audit Committee: This Committee has not met since the last Board meeting.

Building Committee: Ron Peters advised the Board that this Committee has not met since the last Board meeting.

Membership & Marketing Committee: This Committee has not met since the last Board meeting.

ABO Guidelines Review: Diane Meade reviewed a portion of the ABO Policy regarding conflicts of interest as a spring-board to the CRG policy on the same. Diane Meade supplied everyone a copy the CRG policy for their review as well as past around a copy as a refresher of what was signed by each of them as it can be a confusing and sensitive issue.

Gloversville Downtown Development Specialist Report:

Jennifer Jennings provided a written report to the Board prior to the meeting. Jennifer started off by asking the Board for 26 volunteers which Kent Kirch said he'd be happy to do. Needs help day of. 1:30 Set up 8:00 break down. Meeting at FM who is music sponsor. One more Twilight. CEO round table Geoff talked about was really great. Once all events are done for the season I'll be getting thing going for 2019.

County and City Reports:

There was no meeting since the last board meeting.

President and CEO Report

Current Projects: Ron Peters informed the Board of current projects that he has been working on including the IDA. Greg Fagan added that he had spoken with Scott and that he thinks the relationship is going VERY well and that he thinks that at some point in the future, we can get the two boards together a joint meeting; get them more on out page I think us and the county are on the same page but the IDA still wants to do their own thing if you will. Maybe it's not the whole board, maybe it's just one or two members. A joint meeting we could talk about the things we talk about here, our vision, focus and mission

going forward. I think we're going to see the transition of the majority of the marketing coming to us, I'm getting that feeling. Good reception on budget proposal. Finally getting over the hump.

Geoff Peck- Is Scott the chair of the IDA now?

Greg Fagan- No, he is not. Jim is still the Executive Director. Jim will be retained for another period of time as everyone's plates are full. Hopefully Scott will be able to fill that position.

2018 Proposed Events: Ron reviewed the list of events on the agenda:

- 1) Business to Business Saratoga Springs – October 4
- 2) Gala Event – November 16

2018 Events Attending / Participating in: Ron reviewed the list of events that he will either attending or CRG will participate in:

- 1) IAMC Fall Forum – September 17-19
- 2) Site Selector's Guild Fall Conference – Sept 10-12

Events Attended

- 1) MVEDD Annual Meeting- January 29
- 2) Membership Kick-off Open House Event- January 30
- 3) NYSEDC- January 31-February 1
- 4) Site Selector's Guild Conference – March 19-21
- 5) ICSC Table Setup- March 24-26
- 6) Placemaking 101 Conference – April
- 7) IAMC Spring Professional Forum – May 5-9
- 8) NYSEDC Annual Meeting – May 23-25
- 9) Southern Adirondack Wine & Food Festival – June 9
- 10) Select USA Investment Summit – June 20-22
- 11) IEDC Economic Future – June 24-26
- 12) Fancy Food Show – June 30 – July 2
- 13) Woodworking and Fine Arts Weekend in Northville – July 20-22
- 14) Drum Corp International – July 22

Adjournment to Executive Session to Discuss Legal Issues

At 9:15 a.m. Ron Peters motioned to adjourn to executive session. (17:59)

Adjournment from Executive Session

At 10:19 a.m. Kent Kirch asked for a motion to adjourn from Executive Session. Timothy Beckett made the motion; it was seconded by Ronald Olinsky and unanimously approved.

Respectfully Submitted,



Leslie Ford, Board Secretary

9/27/18

Date