



FULTON COUNTY CENTER FOR REGIONAL GROWTH

Fulton County Center for Regional Growth
Minutes of the Meeting of the Board of Directors

Friday – June 24, 2022 – 8:30 a.m.
34 W Fulton St. and Zoom conference
Gloversville, New York

Directors Present: Timothy Beckett, Terri Easterly, Warren Greene, Kent Kirch,
Travis Mitchell

Directors Absent: Dr. Leslie Ford, Grant Preston, Bryan Taylor

Staff Present: Ronald Peters, Ken Adamczyk, James Hannahs, Desirée Perham

Other Attendees: Michael Albanese, Legal Counsel; Joe Semione, - Fulton County IDA;
Vince DeSantis, Mayor of Gloversville; Denis Wilson, Director -
Fulmont Community Action Agency; John Blackmon, County Liaison;
Nick Zabawsky, Orion Management Co.; Charles Potter, Supervisor-
Gloversville Ward 4

Public Session

Call to Order: 8:30 a.m.

I. Welcome and Call to Order

- a. The meeting was called to order at 8:30 a.m.

II. Roll Call

- b. Roll call was taken by Desirée Perham. A quorum was present.

III. Meeting Minutes

- a. The Chair asked the Board to review the May 20, 2022, Regular CRG Board Meeting Minutes. No changes were mentioned, Terri Easterly moved a motion to approve, and Warren Greene seconded the motion. All present voted in favor and the motion passed.

IV. Announcements

- a. None.

V. *Reports*

a. Chair Report

- i. The chair noted that despite how busy everyone is at CRG with economic development and grants, the Gala was still held and was an amazing event. He thanked the team for their efforts.

Conclusion of Chair Report

b. Committee Reports

• Executive Committee

- i. The Executive Committee met on June 10, 2022 and reviewed the CRG Marketing Plan and discussed the County contract for 2023 as budgeting is underway. Spent some time discussing what the County marketing agreement should look like going forward and the CRG Chair and CEO plan to meet with Jon Stead, Fulton County Clerk of the Board, to review the agreement prior to submittal.

• Governance Committee

- i. This committee has not met since the last Board meeting.

• Finance Committee – (Timothy Beckett)

- i. The Finance Committee met on Wednesday, June 22, 2022. CRG is in the black. It was highlighted that projects carry CRG, and we should always keep that in mind. Finances were in line and cash looked good.

• Audit Committee

- i. This committee has not met since the last Board meeting.

Conclusion of Committee Reports.

c. Membership & Marketing Report

Ken Adamczyk: (Report was included with board package)

- i. No in person report this month.

Conclusion of Marketing and Membership Report.

d. Gloversville Downtown Development Specialist Report

James Hannahs: (Report was included with board package)

- i. No in person report this month.

Conclusion of GDDS Report.

e. Chamber, Fulton County, IDA, and City Reports

The Chair requested reports from the City and County members present.

1. Chamber

- No in person report this month.

2. Fulton County (John Blackmon)

- Permission was given to apply for a \$930,000 grant through the Northern Border Regional Commission to extend a sewer line of Sewer District #2 out to Mayfield.
- Inflation is beginning to add costs to projects going forward. Some current projects are coming in under budget.
- The longest drive contest was approved for a September PGA event at the airport.
- The third phase of the lab at FMCC is going to be completed after being put on hold due to Covid.
- The budget process begins next month.
- The County has received the other half of their federal funding, an additional \$10.2 million is in the bank.
- It was noted that the ordering of vehicles for the County is becoming increasingly difficult due to the ongoing supply chain issues.

3. Fulton County IDA - (Joe Semione)

- CRG Gala was a great event with good networking opportunities.
- Nexus Renewables has extended their lease option which is encouraging.
- Vireo Health, Hoffman Carwash and Winstanley are all moving forward.
- There are three projects in Winstanley's pipeline with RFPs out for two. Surveys are being completed by Ferguson & Foss for the sewer district so they can be turned over in a short time as businesses come into the park.
- Board training is ongoing. Policy reviews were completed to ensure the IDA is meeting County and State requirements.
- NYS law changes that have recently been released and are applicable to IDAs were reviewed by the board.
- The 2022 State budget has significant economic development money planned for infrastructure which is very encouraging.
- The IDA was asked about the work being done on the building across from Vireo Health. The property in question was sold to a private entity and no additional information is available. Hopefully it will be developed soon.

4. City Reports

- Gloversville
 - Mayor Vince DeSantis had one item to discuss in executive session.
- Johnstown
 - No in person report this month.

Conclusion of County and City Reports.

VI. *President and CEO Report*

Ronald Peters:

a. Business Update

1. Resolutions – A quorum was present for reviewing and voting on the resolution being presented. A copy of the drafted resolution was provided to the Board for review prior to the meeting.
 - i. **Resolution to appoint a candidate, Denis Wilson, as an interim director on the board of the Fulton County Economic Development Corporation (EDC)**
 - **Motion:** Travis Mitchell moved a motion to approve the resolution as stated and Kent Kirch seconded the motion.
 - **Discussion:** No additional discussion occurred.
 - **Vote:** All directors present voted in favor of approval and the motion passed.
2. Grant Requests (Ken Adamczyk)
 - i. Microenterprise Grant (MEG) and Microenterprise CARES Act Grant (MCG)
 - The amended CARES Act funding for an additional \$500,000 was received.
 - CRG is the only municipality that received a second amount of CARES Act grant money.
 - Running businesses through the application process will begin on July 1, 2022.
 - There is no concern about being able to utilize the additional funds. Several large grants are already lined up and several small ones are possible.
 - Completion deadline is March 1, 2023
 - The regular \$300,000 Microgrant was not approved as of this meeting, the timing on notification is unknown.
 - ii. Fulton County EPA Grant Task Force
 - A hybrid public session is planned for July 7th, 2022, at CRG with HRP Associates and the EPA Program Manager.
 - Another seven Phase Is have been approved through the EPA which is good progress.

- No big sites have located yet for a major economic development project, but the search process will continue.
3. Business Marketing
 - i. NYS Nano program
 - CRG continues to participate in the Nano Program through New York State.
 4. Business Inquiries-
 - i. The out-of-state glove sewing operation liked the space but are concerned about the workforce. Current employees are long term, 25-30 years. CRG was given a list of needs and will work to draw them in.
 - ii. The group of investors interested in an industrial building in the Gloversville Industrial Park are looking to close in five days.
 - iii. Still working on a couple of business retentions in Fulton County.
 - iv. CRG received three RFPs for Fulton County.
 - One for a 1.4 million sq. ft. indoor grow facility but it has too high a power need. They were shown and liked Tryon, but there is not enough power, and they went elsewhere. They needed 6 to 8 megawatts.
 - Another was a solar panel manufacturer; not enough power could be supplied for them either.
 - The other is an EV parts manufacturer and last mile distribution. CRG is still working with them.

The board asked if the power situation is being addressed. The CEO stated that this is the reason CRG is looking at parcels near the 800kw line off 30A. Montgomery County is also looking to create a technology park with that line.

Conclusion of the President and CEO Report.

VII. Adjournment to Executive Session

At 8:40 a.m., Terri Easterly moved a **motion to adjourn** to executive session, Warren Greene seconded the motion, and it was passed by all present.

Warren Greene moved a **motion to return** from executive session, Kent Kirch seconded the motion, and it was passed by all present. The Board returned from executive session at 9:25 a.m.

Action Taken:

None.

VIII. Wrap Up

It was noted that a quorum was lost at 9:39 a.m. and the Board should adjourn.

IX. Adjourn Meeting

At 9:39 a.m., Terri Easterly moved a **motion to adjourn** the meeting which was seconded by Kent Kirch and passed by all present.

Respectfully Submitted,



Kent Kirch, Board Secretary

Date